



20 December 2019

Subject: General Rate Increase (GRI) January 2019

Dear Valued Customer

We are writing to advise you that with effect from Monday 6 January 2020, Naniq Global Logistics will be implementing an across the board rate increase of 4.75% to the product and service offerings currently in place between our organizations.

While we continually strive to absorb virtually all the operational cost increases that have been passed across to us by our vast range of various service providers and strategic business partners over the past years, we are compelled at this time to address the issue and are implementing the above-mentioned General Rate increase.

Please be assured that every effort has been made to keep the increase to the bare minimum and we remain as always fully committed to providing the service excellence that our highly valued customer base requires.

Sincerely,

*Kimberly Howard*  
President  
Naniq Global Logistics, LLC